

The background is a solid orange color. In the center, there is a faint, semi-transparent image of a person in a business suit. The person's hand is holding a pen, and the pen is pointing towards a graph. The graph consists of a vertical axis on the left, a horizontal axis at the bottom, and a diagonal line starting from the origin and extending upwards and to the right. The diagonal line ends in an arrowhead. The overall image conveys a sense of business, strategy, and growth.

OCS Distribution

LEADING RUSSIAN DISTRIBUTOR
EST. 1994

WE STRIVE TO

MAKE A CONTRIBUTION TO THE IT MARKET EVOLUTION

Real business demands true believers: competent and respecting their pursuit. We evolve and develop our partners

BE A PERFECT DISTRIBUTOR

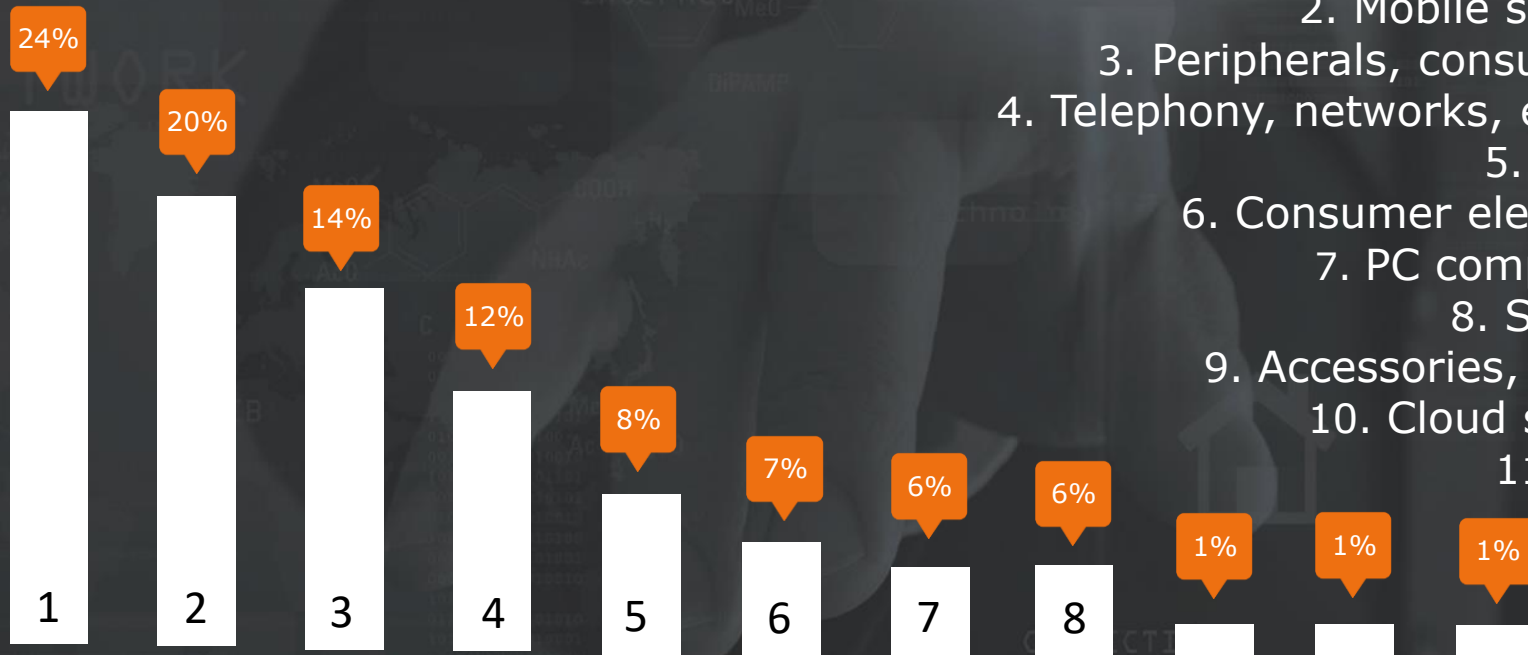
Pure perfection is unattainable, but striving to reach it we create changes for the better

WE BELIEVE

IN BALANCE OF INTERESTS
THAT TOMORROW IS MORE IMPORTANT THAT TODAY

PROFESSIONAL FIELD

450 LINES OF PRODUCTS BY WORLDWIDE VENDORS



1. Servers, storages
2. Mobile solutions
3. Peripherals, consumables
4. Telephony, networks, electrics
5. Service
6. Consumer electronics
7. PC components
8. Software
9. Accessories, gaming
10. Cloud services
11. Other

DEALER TEAM

7200 DEALERS FROM RUSSIA

1. Corporate resellers

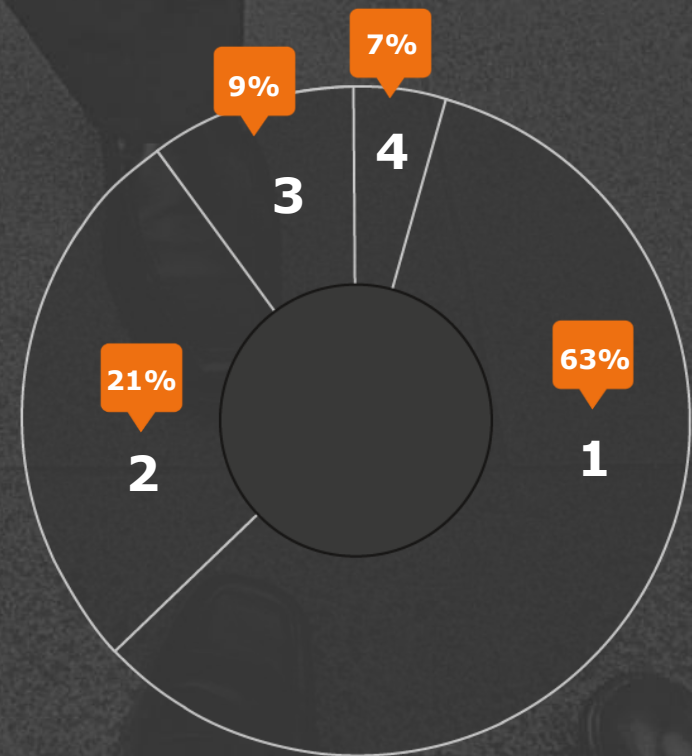
- Integrators
- Assemblers

2. Retailers

- Federal retail
- Regional retail
- Local retail
- Internet stores

3. Subdistributors

4. Universal resellers

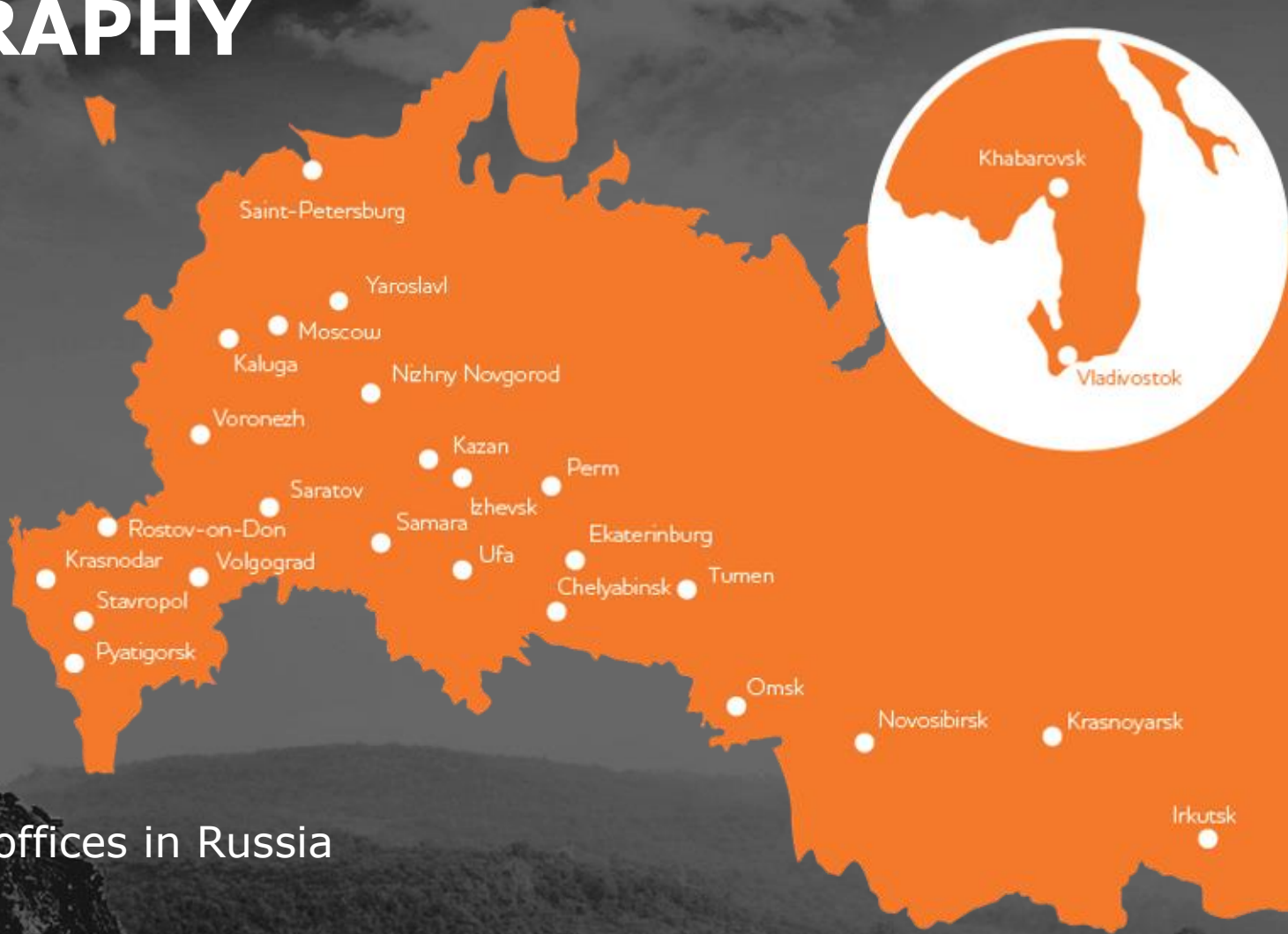


KNOWLEDGE AND ABILITY

VALUE-ADDED DISTRIBUTION

- Training for partners
- Solution design and building
- Demonstrational center
- Technical support
- Service support
- Marketing support
- Financial support
- Events for partners
- B2B web-portal
- API service
- Cloud Marketplace

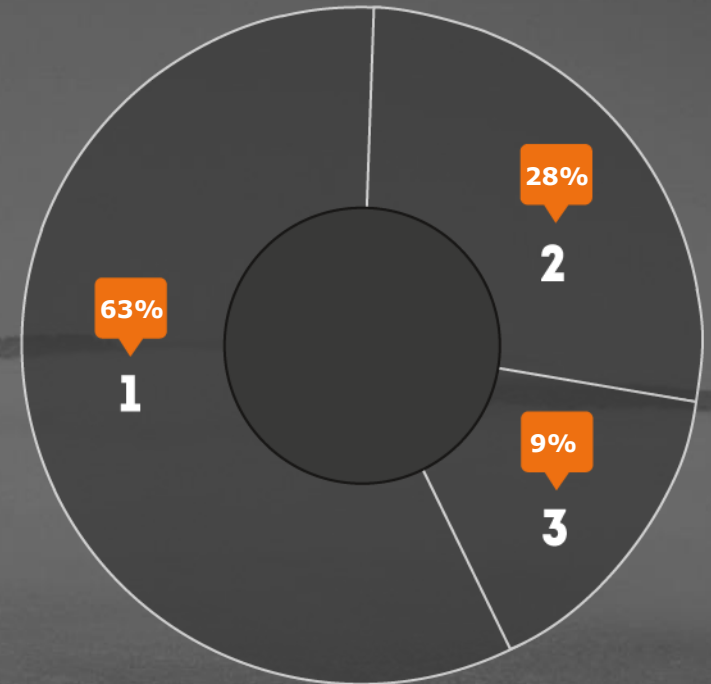
GEOGRAPHY



● 26 offices in Russia

SALES GEOGRAPHY

1. Moscow
2. Regions
3. Saint Petersburg



2300 employees

15 product departments

STRUCTURE

CENTER

Moscow, St. Petersburg

SOUTH

Volgograd, Voronezh, Krasnodar, Rostov-on-Don, Pyatigorsk, Stavropol

VOLGA REGION

Kazan, Nizhniy Novgorod, Ufa, Izhevsk, Kaluga, Yaroslavl
Samara, Saratov

URAL

Yekaterinburg, Chelyabinsk, Perm, Tyumen

SIBERIA

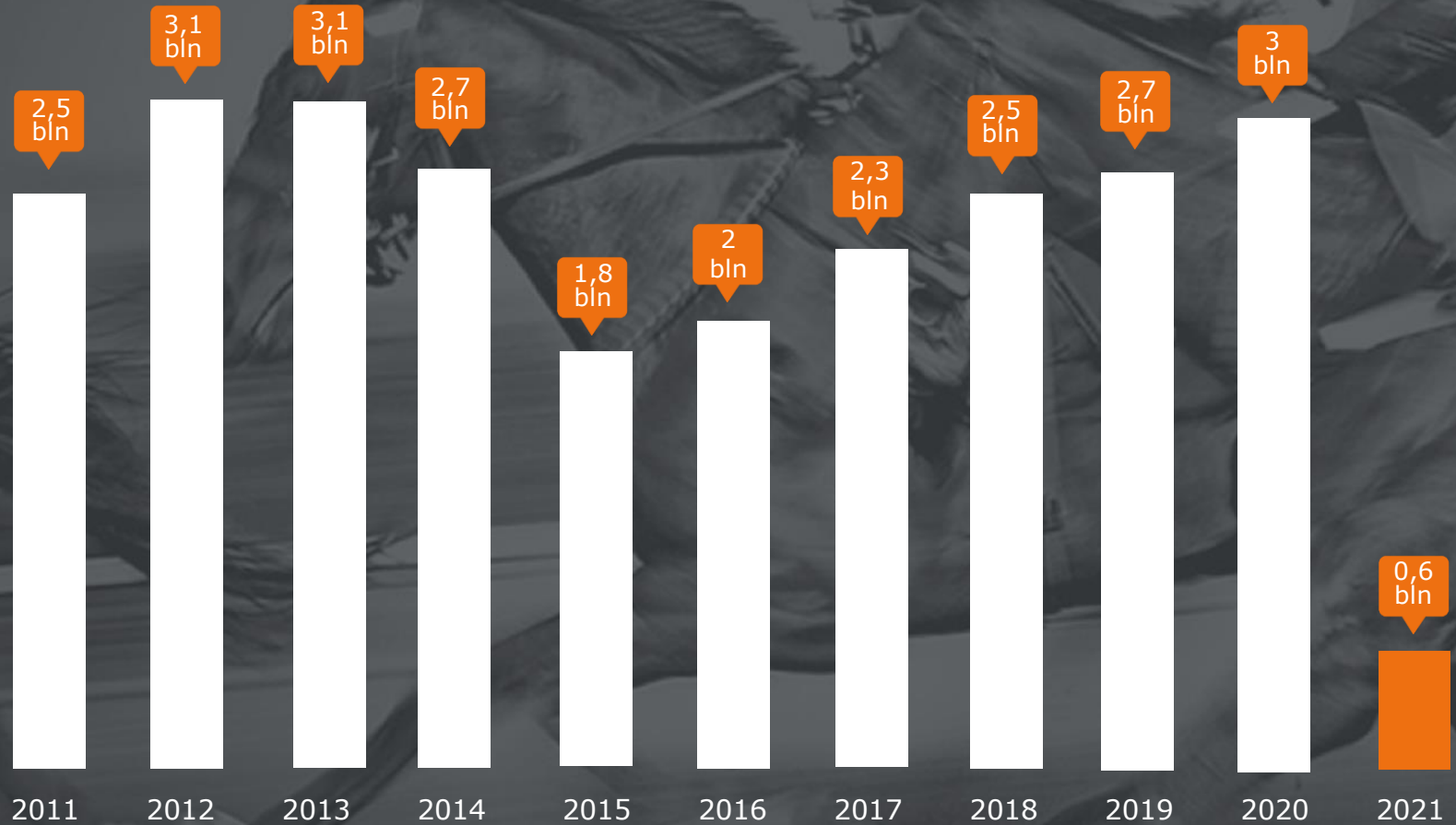
Novosibirsk, Krasnoyarsk, Irkutsk,
Omsk, Vladivostok, Khabarovsk

office + warehouse

office

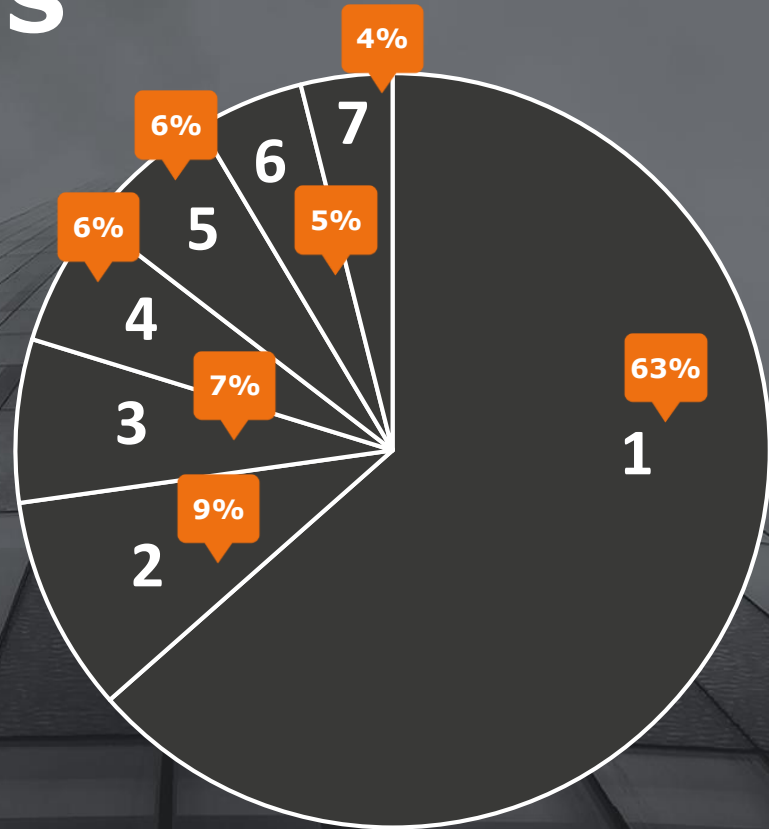
DISTRIBUTION SALES DYNAMIC

2021Q1/2020Q1 =
+12%



REGIONAL SALES

1. Moscow
2. Saint Petersburg
3. Central region
4. Volga Region
5. Siberia
6. Ural
7. South



PARTNER RATINGS

CONTEXT

BROADLINE DISTRIBUTOR OF THE YEAR

- Logistics category
- Custom Service category

CRN

The Best Distributor

- For System Integrator

VENDOR AWARDS



COMMSCOPE®

FUJITSU



logitech®

Panasonic

TOUGHBOOK



RICOH
imagine. change.

SAMSUNG

TOUGHPAD



UNV





SUPPLEMENT

PRODUCT PORTFOLIO:
VENDORS AND PRODUCT LINES

NETWORK EQUIPMENT



TELEPHONY

 audiocodes

AVAYA

Avizia


CISCO™

Fanvil


TECHNOLOGIES

Jabra GN

Panasonic

spectralink
The WorkSmart Company

UNIFY
atos collaboration solutions

XORCOM

ZTE
Tomorrow never waits

 poly

VIDEOCONFERENCING

AVAYA

ASUS®
В ПОИСКАХ НЕВЕРОЯТНОГО

Avizia


CISCO™

HARMAN
MEDIA SUITE


TECHNOLOGIES

Jabra GN

logitech®

Panasonic

 poly

VINTEO
Video Communication Core

ZTE
Tomorrow never waits

ENGINEERING PRODUCTS



CCTV AND SECURITY SOLUTIONS

AVIGILON™

 **BOSCH**
Разработано для жизни

 **TECHNOLOGY**

 **Dallmeier**

 **ESMI**

HeadPoint

HIKVISION®

HiWatch
ГАРАНТИИ СИЛЬНОГО БРЕНДА

macroscop 

PELCO

 **PHOENIX CONTACT**

 R E C
F A C E S

 T Fortis

 **UNV**

AUTO-ID

 **DATALOGIC**

Displaydata

 **elo**

Panasonic

 **POINT Mobile**

 **ZEBRA**

POSIFLEX

AV EQUIPEMENT

Abgen

 **BOSCH**
Разработано для жизни

Canon

 **CHIEF**[®]

DA-LITE

elo

 Jupiter

 **AV BEYOND
THE BOX** ...

 **legrand**[®] | AV

 **LG**
Life's Good


Middle Atlantic Products

 **MONACOR**[®]

NEC

PROJECTA

SAMSUNG

 **SENNHEISER**

SHARP

 SPINETIX

TripplePLAY

vaddi

STORAGES

AQUARIUS

asustor
ASUSTOR Inc.

BAUM
INFORM

DELLTechnologies
AUTHORIZED DISTRIBUTOR

FUJITSU


Hewlett Packard
Enterprise

HITACHI
Inspire the Next

IBM.
Silver
Business Partner

INFINIDAT

 Infortrend®


TECHNOLOGIES

Lenovo™

NEC

 NetApp®

 **PURESTORAGE**®
Hello Possible™


RCNTEC
Next-Generation Network Technologies

QNAP

Quantum®

VIOLIN'SYSTEMS

YADRO

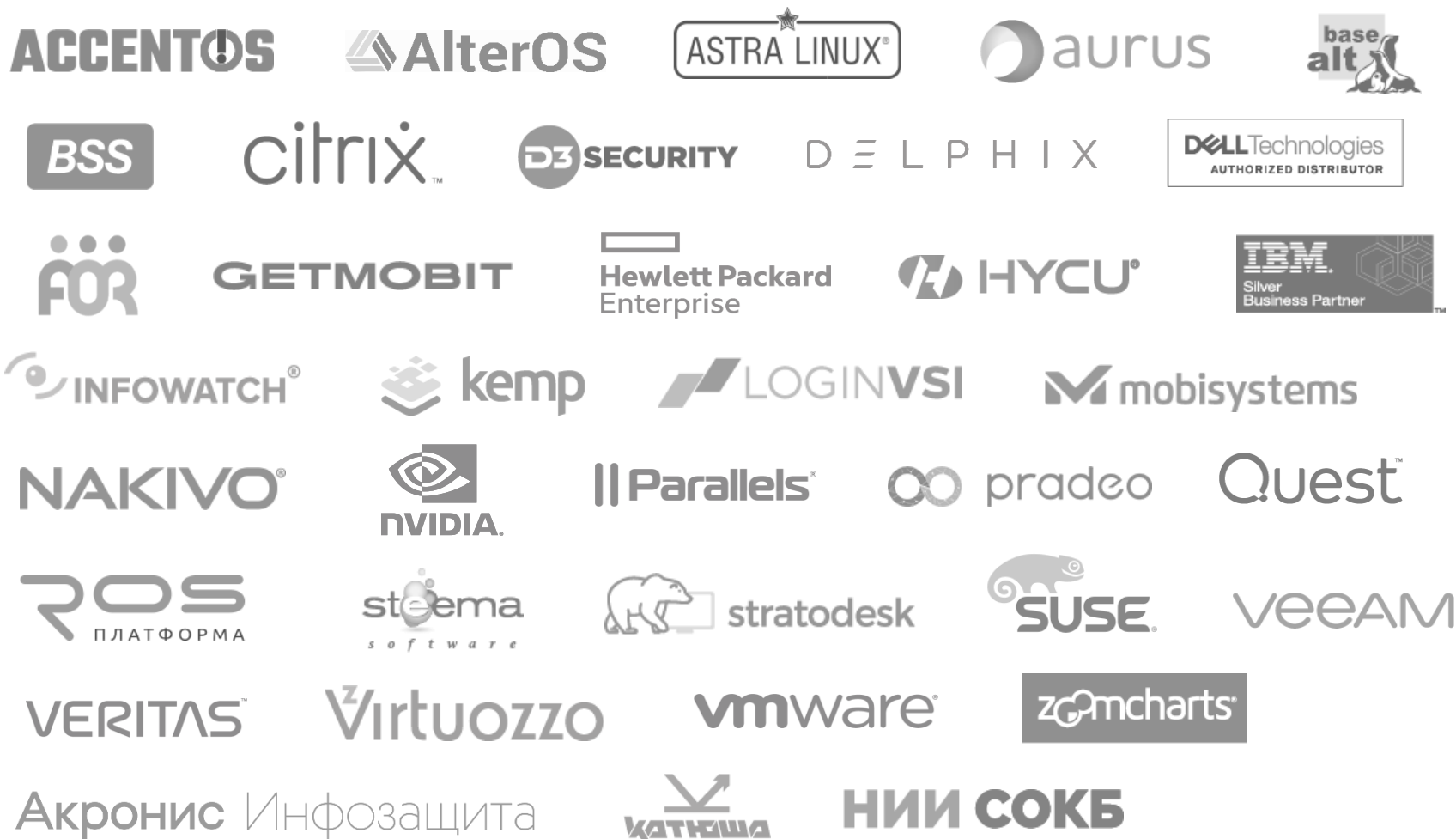
SERVERS



DESKTOPS AND AIO



INFRASTRUCTURE SOFTWARE



INFORMATION SECURITY SOFTWARE SOLUTIONS



CLOUD SERVICES



Акронис Инфозащита



DAAS



PRINTING EQUIPEMENT AND SCANERS

Canon

EPSON
EXCEED YOUR VISION

FUJITSU



Lexmark™



Panasonic

SAMSUNG

PANTUM

A CANON COMPANY

RICOH
imagine. change.

xerox™

CONSUMABLES

Canon

EPSON
EXCEED YOUR VISION

FUJITSU



Lexmark™



PANTUM

RICOH
imagine. change.

A CANON COMPANY

SAMSUNG

xerox™

FINISHING EQUIPMENT

kern

neopost

contex
WHEN IMAGING MATTERS

GERA

UNINTERRUPTIBLE POWER SUPPLIES

Life Is On

APC[™]
by Schneider Electric

CyberPower

defender
УДОБСТВО СКЛАДЫВАЕТСЯ ИЗ МЕЛОЧЕЙ

legrand[®]

Pilot
4th 25 COMPANY

PCM
POWERCOM
Complete Power Solution[™]

POWERMAN

TRIPP-LITE

VERTIV[™]

POWER CUBE[®]

EATON

SVEN[®]

RECHARGEABLE BATTERIES

CyberPower

POWERMAN

SVEN[®]

NOTEBOOKS

acer



AQUARIUS

ASUS[®]
В ПОИСКАХ НЕВЕРОЯТНОГО

DURABOOK
Prepared for the Unexpected



FUJITSU

Panasonic

TOUGHBOOK

msi[™]

Lenovo[™]



DREAM MACHINES

TOUGHPAD

CLASSIC, GRAPHIC, AND RUGGED TABLETS



DURABOOK
Prepared for the Unexpected



wacom[®]

Panasonic

TOUGHBOOK



SAMSUNG



TOUGHPAD

SMARTPHONES

SAMSUNG



ACCESSOIRES



MONITORS AND DISPLAYS

AQUARIUS

ASUS®
В ПОИСКАХ НЕВЕРОЯТНОГО



Legamaster
We make communication visible

LG
Life's Good

Lenovo™

msi™

NEC

SAMSUNG

SHARP®

LED VIDEO WALLS

Abjen

LG
Life's Good

NEC

SAMSUNG

PROJECTORS, INTERACTIVE WHITEBOARDS, SCREENS

acer

Canon



Legamaster
We make communication visible

ScreenMedia

LEISURE



MULTIMEDIA



MEDICAL EQUIPEMENT



COMPONENTS

MOTHERBOARDS

ASRock®

ASUS®
В ПОИСКАХ НЕВЕРОЯТНОГО

GIGABYTE™

msi™

PROCESSORS

AMD

intel
authorised distributor

HDD

ADATA®
Love Life. Dream.

Transcend®
good memories start here

TOSHIBA
Leading Innovation >>>
STORAGE PRODUCTS DIVISION

SEAGATE

WD®

SSD



FOX LINE



TOSHIBA
Leading Innovation >>>
STORAGE PRODUCTS DIVISION

SAMSUNG

MEMORY



FOX LINE



SAMSUNG

FLASH MEMORY



FOX LINE

PhotoFast[®]



VIDEO CARDS



GIGABYTE™

msi™



PNY®

OPTICAL STORAGES



LITEON®

CHASSIS, POWER SUPPLY UNITS AND COOLERS



FOXLINE
FOXCONN®
The Art of More

HIPER™



PC PLATFORMS

ASRock®

ASUS®
В ПОИСКАХ НЕВЕРОЯТНОГО

iconBIT

intel
authorised distributor

FOXCONN®
The Art of Move

Wibtek

SERVER COMPONENTS

AIC

ASUS®
В ПОИСКАХ НЕВЕРОЯТНОГО

BROADCOM®

GIGABYTE™

intel
authorised distributor

Mellanox®
TECHNOLOGIES

Microsemi®
Power Matters.™

rikor®

QCT

SUPERMICRO®

CONSUMER ELECTRONICS

TV AND AV EQUIPMENT



Panasonic

PHILIPS

SAMSUNG

SONY
make.believe

SMALL APPLIANCES



dyson

GUTREN  GIVING EMOTIONS

Rowenta

PHILIPS

Tefal
Без твоих идей не обойтись.

THOMAS
MADE IN GERMANY. SINCE 1900

SAMSUNG

KITCHEN APPLIANCES



HEALTH & BEAUTY



LARGE APPLIANCES

 **ASKO**

 **BOSCH**
Разработано для жизни

CANDY

 **Electrolux**


aria nuova

gorenje

 **Hansa**
Haushaltsgeräte


ARISTON
НАШИ ИДЕИ ДЛЯ ВАШЕГО ДОМА

 **INDESIT**



Jacky's
Life in colors

körting since 1889

LIEBHERR


ВДОХНОВАЕТ ГОТОВИТЬ С 1877

 **SCHAUB LORENZ**

SHARP

SIEMENS

 **smeg**

STIEBEL ELTRON

TESY
It's impressive

VESTEL

VESTFROST


SENSING THE DIFFERENCE

ZANUSSI

BUILT-IN APPLIANCES

ASKO

BOSCH
Разработано для жизни

CANDY

Electrolux

elica
aria nuova

gorenje

FRANKE

GRANULA

Hansa
Haushaltsgeräte

Hotpoint
ARISTON
НАШИ ИДЕИ ДЛЯ ВАШЕГО ДОМА

INDESIT

Jetair

körting since 1889

KUPPERSBERG

LIEBHERR

MEFF
ВЛОХНОВАЯЕТ ГОТОВИТЬ С 1877

SCHAUB LORENZ

SIEMENS

smeg

VESTFROST

Villeroy & Boch
1748

Whirlpool
SENSING THE DIFFERENCE

ZANUSSI

A grayscale background image showing a close-up of two hands shaking in a firm grip, symbolizing a business agreement or partnership. The hands are wearing dark suits and ties. The lighting is dramatic, highlighting the texture of the fabric and the firmness of the handshake.

OCS Distribution

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